FAIR FOOD NETWORK
START WITH FOOD

Q2 2026 Report

Fair Food Fund

Message from our Team

At Fair Food Fund, we invest in food businesses because the impact of these investments doesn't stop with a business itself.

A strong local food business can create jobs, open markets for farmers, expand access to healthy food, and keep more dollars circulating close to home. It can also serve as a gathering place, a source of stability, and a trusted institution in the life of a community. When these businesses are able to grow and adapt, the benefits can reverberate across the entire local food system.

That is especially true for anchor institutions — organizations that play many roles and have deep roots in the places they serve. Supporting them is not only about preserving an enterprise — it's about protecting the relationships, opportunities, and infrastructure that have grown around them, sometimes over decades.

The Ypsilanti Food Co-op offers a powerful example of one such anchor institution. For 50 years, the Co-op has been part of the fabric of Ypsilanti, serving as one of the city's few full-service grocery stores. Its continued strength matters not only to its member-owners, but to the broader community and local food economy.

Fair Food Fund's support helped the Co-op navigate an important ownership and financing transition in 2026.

The investment was designed not simply to address one immediate need, but to help ensure that a long-standing community institution remains positioned to serve Ypsilanti for another 50 years and beyond.

This is how we think about impact. In addition to providing good jobs, markets for local producers, and access to healthy food, businesses like the Co-op create something less tangible but just as important: a place where neighbors create connections, families develop a lasting sense of belonging, and community members are an active part of a local food system that puts people first.

Fair Food Fund works to strengthen these links throughout the food value chain. We provide flexible, catalytic capital where it can unlock opportunity, reduce risk, and help community-rooted businesses grow.

Because when a local food business succeeds, the impact spreads. Farmers gain customers. Workers gain opportunity. Families gain access. Communities gain resilience.

That is the kind of return we are working to build.

With gratitude,
The Fair Food Fund Team

Quarterly Highlights

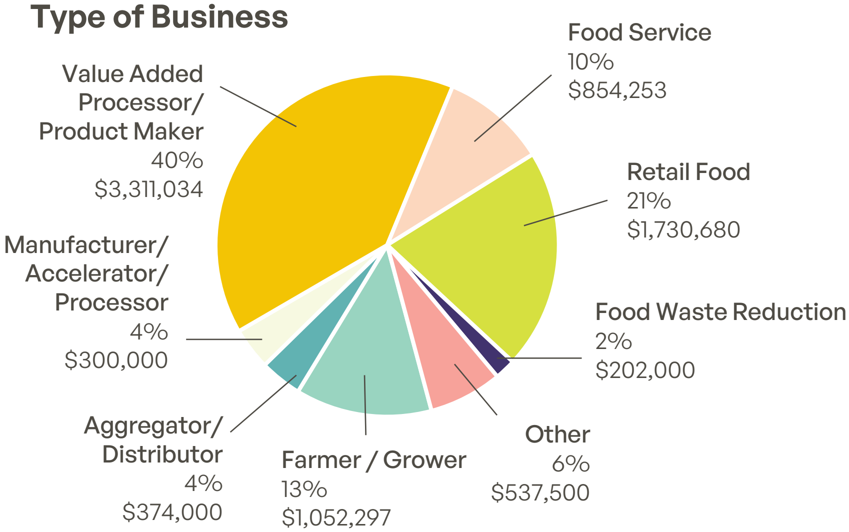
- Fair Food Fund provided a guarantee supporting a $50,000 CEED Lending loan to Michigan Chef Consulting, a shared-use incubator kitchen.
- Fair Food Fund supported Ypsilanti Food Co-op with an $100,000 Healthy Food Financing Initiative credit enhancement structured as an equity contribution, alongside Bank of Ann Arbor refinancing. The investment supports the co-op's ownership transition and long-term future as a community-based grocery anchor.
- Fair Food Fund provided Ghost House Farm with bridge financing tied to a Michigan Department of Agriculture and Rural Development Last Food Mile grant, helping the farm purchase a refrigerated delivery vehicle for local food distribution.
- Michigan Good Food Fund will sponsor the Michigan Small Farm Conference, taking place October 4–6 in downtown Bellaire.
- Fair Food Fund will participate in the National Farm Viability Conference, joining California FarmLink and Foodshed Capital for a session focused on risk and financing farms.

Portfolio Overview (Fund Lifetime)

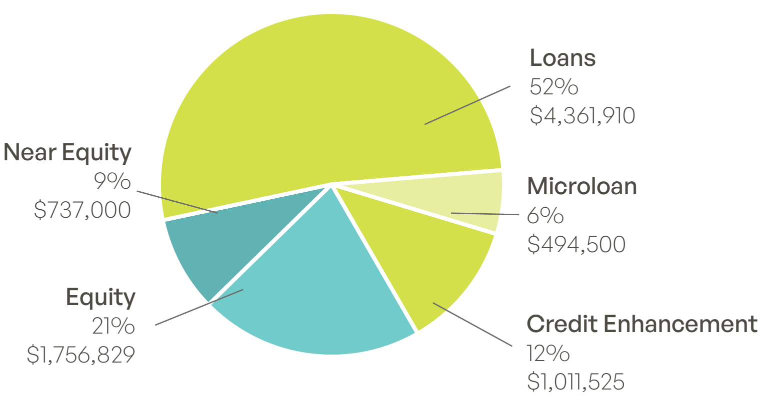
Financing Invested	$8,361,764
Financing Outstanding	$4,275,427
Investment Income	$2,043,996

Loss Rate: As of June 30, 2026, the annualized loss rate since the Fund's inception (2012) is .88% or 12.5% cumulatively. This includes all realized write-offs on an investment capital pool of $10.8 million.

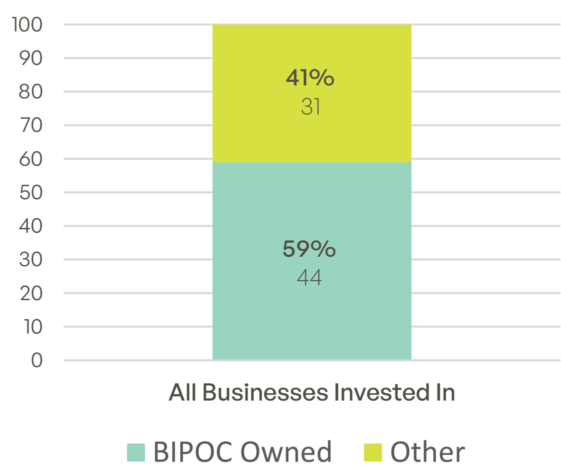
Type of Business



Type of Structure



Portfolio by Demographics (Race)



Quarterly Spotlight

Paving the Last Mile for Local Food in Michigan's Upper Peninsula

For local food systems to work, growing food is only part of the equation. Farmers also need reliable ways to store, transport, and deliver what they produce — especially in rural regions where communities are small and towns are far apart.

Ghost House Farm is helping close that gap in Michigan's Upper Peninsula. Established in 2021 in Hancock, the diversified vegetable farm serves communities across Houghton and Keweenaw counties. Co-owners Drew Cramer and Allison Mills grow the vegetables the farm sells through a CSA, farmers markets, local restaurants, the Keweenaw Co-op, and institutional partners, including Copper Shores Meals on Wheels and the Houghton-Portage Township Schools summer meal program — helping fresh, locally grown food reach seniors, children, and families across the region. It also accepts SNAP, EBT, and Double Up Food Bucks.

Demand is growing. From 2024 to 2025, Ghost House Farm increased farmers market sales by 60%, doubled orders from restaurant and grocery customers, and increased the value of produce donations by nearly half. Those gains mean more fresh food reaching local families, stronger markets for a growing farm, and more produce available for community partners serving people across the region.

But growth created a practical challenge: transportation. Fair Food Fund provided bridge financing to help the farm purchase a refrigerated delivery van while awaiting reimbursement through a public grant. The new vehicle has quadrupled the farm's cold-storage and cargo capacity and allows produce to be transported safely across long rural distances. Ghost House Farm is also exploring shared distribution with other growers, making the vehicle not only a business asset, but a piece of regional food infrastructure.

This is what catalytic investment can make possible — helping a growing farm overcome an immediate barrier while strengthening the connections that allow an entire local food economy to thrive.